



Ray E. Jones

Partner, Columbia Office Relationship Partner

rayjones@parkerpoe.com
t 803.253.8917



Ray Jones provides advice and counsel to a broad spectrum of clients in matters relating to public finance, local taxation, financing of affordable housing, and economic development. His clients include hospitals, cities, counties, school districts, investment banks, financial institutions, public housing authorities, and large to midsize corporations.

Across the board, clients rely on Ray to close complex deals. He has worked on billions of dollars' worth of bond transactions and economic development transactions across the Southeast. He brings an analytical, collaborative approach to each one, helping clients understand the steps and working together with them and other counsel to get the deal across the finish line.

REPRESENTATIVE EXPERIENCE

- Assisted local governments and hospitals in the financing of capital improvements and structuring bond transactions.
- Represented investment banks and other financial institutions in conjunction with the underwriting of publicly sold tax-exempt securities, including the securities law aspects of those transactions.
- Counseled banks in connection with the purchase of tax-exempt, bank-qualified securities from local governmental issuers.
- Advised governments on how to structure incentive packages to lure new business and industry to their communities, and counseled corporations with respect to these matters.

CLIENT ALERTS

- "Qualified Opportunity Zones Open Greater Development Opportunities in Georgia," April 2018
- "New Governmental Accounting Standards Board ("GASB") Rules Require Governments to Disclose Tax Abatement Agreements in Financial Statements," November 2015
- "Exploring for State and Local Business Incentives: Finding the Highest Ground for Growth," November 2009



COLUMBIA OFFICE



PRACTICE AREAS

Public Finance
Government & Public Policy
Business Law
Renewable Energy
New Markets Tax Credits
Economic Development
Opportunity Zones



EDUCATION

University of South Carolina
JD, 1996
University of South Carolina
MIBS, 1996
University of South Carolina
BS, Honors College, 1992



ADMISSIONS

South Carolina, 1996



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- "2007 South Carolina Low Income Housing Tax Credit Program," January 2007

PUBLICATIONS

- "Learning From the Greystone Affordable Development Case ," Law360, November 2017

SPEAKING ENGAGEMENTS

- "Update on Federal Tax Reform Legislation," Municipal Association of South Carolina, February 2018

HONORS

- Woodward/White's *The Best Lawyers in America* in Public Finance Law, 2010-2019; Economic Development Law, 2011-2019
- *Columbia Business Monthly's* Top Attorney in Bank and Finance Law, 2017; "Legal Elite" in Bank and Finance Law, 2018
- Martindale-Hubbell AV® Preeminent™ in Public Finance; Economic Development; Government; Business Law; Hotel and Resort Development

MEMBERSHIPS

- Saluda Shoals Foundation, Board of Directors, January 2013-present, Chair, 2017
- March of Dimes, Board of Directors, South Carolina Chapter, 2005-2010; Chair, 2007-2008
- South Carolina Economic Developers' Association, Board of Directors, 2011-2013



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